



### PSA Lines Approved for SC State Contract

Manufacturer	Product Line	Discount to Dealers	PL #	Dealer Discount to State
Krug	Commercial Catalogs	50/10 5% spiff (23.6 GP)	Current	42% installed
		50/10 5% spiff (12.3 GP)		48.25% inside delivery
		50/10/5 (3.5 GP)		55.25% dock

\*Dealer PO to Krug must list SQ#23245. Spiffs are as stated above.

Manufacturer	Product Line	Discount to Dealers	PL #	Dealer Discount to State
Izzy/HÅG	Entire Pricer	50/20/4	7/15/2009	45.9% installed
		50/20/4		50% inside delivery
		50/20/4		55.9% dock

\*Dealer PO to Izzy/ HÅG must list SPQ # 2009- 3817 and SC#08-S7565-A13383. Spiffs are applicable.

Manufacturer	Product Line	Dealer Fees	PL #	Dealer Discount to State
Zoom	Entire pricer	18% + \$5 spiff	7/1/2009	42% installed
		13% + \$5 spiff		49% inside delivery
		15% + 5 spiff		56% dock

\*Dealer PO to Zoom must list TVR#1797 to qualify for special pricing. Regular Spiff is applicable.

Manufacturer	Product Line	Discount to Dealers	PL #	Dealer Discount to State
Fixtures	Seating and Tables (see website)	50/15/6	1/1/2009	47% installed
		50/15/6		51% inside delivery
		50/15/6		55.5% dock

\*Dealer PO to Fixtures must list TVR#56234-SC for direct sales; TVR #562335-SC for dealer sales. Regular Spiff is applicable.

Manufacturer	Product Line	Discount to Dealers	PL #	Dealer Discount to State
Marquis	Commercial line	50/20 + frt (18.75 GP)	Website	41.25% installed
		50/20 + frt (11.75% GP)	Website	48.25% inside del.
		50/20 + frt (4.45% GP)	Website	55.25% dock

\*Dealer PO to Marquis must be marked SC State Contract.

Manufacturer	Product Line	Discount to Dealers	PL #	Dealer Discount to State
Harter	Commercial line	50/10 Dock Delivery	Current	55.25%
		50/10/5 Inside Delivery		48.25%
		50/10/10 Installed		41.25%